



General Store

Many years ago, early settlers relied on the "General Store" to provide the goods necessary to sustain their pioneer spirit. In turn, the store owners depended on the continued patronage of these valued customers to stay in business. This newsletter is dedicated to the valued customers of the Defense Supply Center Philadelphia (DSCP) General & Industrial (G & I) Directorate.

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www.dscp.dla.mil/gi/



Defense Supply Center Philadelphia (DSCP) General and Industrial (G&I) Directorate *Anti-terrorist Support*



As the nation recovers from the horrific events of September 11, 2001, the DSCP G&I Directorate has its share of terrorist-related requisitions and collateral support to shoulder. The terrorist assaults at the Pentagon and World Trade Center (WTC) placed the entire country in a heightened state of alert. The catastrophes have also prompted a critical review of security procedures at all embassies and military installations. For G&I this means increased demand for certain items regarded as crucial to Search and Rescue (SAR) aid and integral to base protection. G&I assistance connected with the attacks has taken two forms, direct support in the SAR arenas and contingency planning to bolster existing security measures at bases home and abroad.

Two suppliers within the G&I Fire Fighting Prime Vendor (PV) Program donated approximately \$500,000 and \$40,000 worth of safety equipment respectively to the Federal Emergency Management Agency (FEMA) Urban Search and Rescue Teams operating at the Pentagon. Within days of the assault, PV representatives arrived on site providing training, technical and logistics expertise on the equipment donated to FEMA and other relief organizations. At the request of FEMA, G&I dispatched a regional Customer Liaison Specialist to the site to provide emergency requisitioning assistance. The Fire Fighting Team also helped replenished hazardous materials (HAZMAT) handling gear for 26 HAZMAT Response Teams operating at the WTC site. The equipment, which included chemical agent detectors and decontamination stations,

was used extensively for the containment and removal of asbestos and HAZMATS released when the towers fell.

The G&I Equipment Commodity Business Unit (CBU) responded to an Arlington Army National Guard request for two (2) twenty-foot shipping and storage containers. The containers were urgently needed for the Triage Center set up to assist Pentagon SAR teams. Through quick action from the Equipment CBU, the containers were on site within three days. Throughout the crisis, G&I rendered ground-zero assistance to SAR missions in both lower Manhattan and the Pentagon with a variety of items including emergency lighting, fire extinguishers, cots, rope/rigging, and other equipment.

The Heavy Equipment program also experienced increase activity linked to the tragedies. Fiscal Year 2002, 2003 awards for certain heavy equipment have been stepped up for immediate deliveries. Contract deliveries for a variety of fire engines and rescue vehicles have also accelerated dramatically. A recent State Department requisition for a forklift capable of positioning barriers is typical of the kind of deterrent support we can expect to provide as terrorist containment efforts increase.

In the interest of national security, certain G&I support activity is conducted covertly, however, at both the Pentagon and WTC sites, G&I support was visible and essential.

Closer to home, the Lighting Team donated nine light wands to augment security measures on the Naval Supply

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Director's Corner



By Philip M. Liller
Colonel, USAF
Director,
General & Industrial
Directorate

Sometimes we take work for granted. We think of it just as a way to make a living and provide for our families. Unfortunately, it sometimes takes a crisis to make us see it as much, much more. It's the same with military readiness. We take for granted that a system or part will be available and ready when required. But just like your job, if we didn't have military readiness, dire consequences could occur. Even though most of our items are just part of a larger end item, we take them very seriously.

They could be the difference between an aircraft flying and being grounded.

I've been tracking

our Weapons System readiness for some time and am happy to report we're doing a great job on the most important weapon systems. These systems, called Level A's, which the Services have designated as their most critical, have a minimum goal of 85 % supply availability. Anything less than that indicates we aren't doing a good enough job. When our backorders spiked in May 2000 we had 26 weapon systems that didn't meet that goal. Now, after many months of difficult effort, we are down to just two systems under the goal. I am confident those two will also soon exceed 85% availability. But the job is never completely done.

True readiness is a team effort requiring two-way communication and a clear vision. That's why I have my employees visiting customers, holding

video teleconferences and partnering with industry. Only by finding out from you where we need improvement can we become your trusted partner. For instance, since we have been designated as the Lead Center in DLA for Class IV Construction Materials we have participated in the Focused Logistics War games (FLOW), met with CENTCOM and are developing a strategy to support contingencies overseas. My Readiness Office also coordinates with the Services and other DLA activities to find out which items are holding back production or causing problems for the customer. Efforts such as these have had tangible results. NADEP Jacksonville surpassed their quarterly productions goals on the F-404 high and low-pressure turbines this year after requesting our expedite efforts. We also re-

moved numerous Patriot Missile System items from Non Mission Capable status and made them Fully Mission Capable after coordinating with the DLA Lead Land Center, Defense Supply Center Columbus and focusing our expedite actions.

Maybe we can help you with your tough supply situations. Our call center can be reached at DSN 977-6192 for support item inquiries. Our ESOC can be reached at DSN 444-2336. Also our new Readiness Office Chief, Colonel Gene DeGraphenreid, USAF, can direct you to the proper Weapons System POC for S9I managed items. He can be reached at DSN 444-9159 or commercial (215) 737-9159.



SPEC OPS AT THE READY



The Special Operations Equipment Branch within the General & Industrial Directorate of the Defense

Supply Center Philadelphia (DSCP) is prepared to assist in any rescue and recovery mission in response to the September 11, 2001 attack on America. The Special Operations Equipment Branch consists of three teams, Fire Fighting; Marine Lifesaving & Diving; and Safety & Rescue. Each team supports an array of equipment used in all types of search and rescue operations. Logistic support is offered through our Prime Vendor (PV) Programs and our long-term contractual agreements with major manufacturers.

Ordering is easy and

flexible. MILSTRIP requisitions can be sent directly to DSCP via autodine or by phone through our G&I Emergency Supply Operations Center at (215) 737-2336, DSN 444-2336, or by fax at DSN-444-4036. Telephone requests, credit card orders, off-line requisitions and Military Interdepartmental Purchase Requests (MIPR) can also be sent directly to our Contracting Officers for immediate support. Prime Vendors, a key component in our supply chain, are available for commercial off-the-shelf products that do not have National Stock Numbers but are needed to

support your mission.

Items such as thermal imaging cameras, air monitoring devices, self contained breathing apparatus, self contained underwater breathing apparatus, coveralls, helmets, gloves, rope, carabiners, survival suits, and unmanned vehicles can be supplied by DSCP through our Prime Vendor suppliers. Common features of the Prime Vendor program include shorter lead times, electronic online ordering, 24-hour customer support, 24-hour emergency deliveries, and surge capability. Our Prime Vendors have sup-

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ported large orders from the Federal Emergency Management Agency for urban search and rescue teams as well as State and local governments who have received Department of Justice domestic preparedness federal funding. For more information, visit our website at: www.dscpl.dla.mil/gi. Click on "Initiatives" and choose "Fire Fighting" or "Diving".

Multiple items can be purchased under one requisition number. Large dollar requisitions or credit card orders can be issued against the following Prime Vendor contracts without solicitation. Simply let the vendor know you wish to take advantage of the Prime Vendor discount program.

Marine Life Saving and Diving Equipment - Maritime rescue operations and diving requirements can be supported through the following Diving Prime Vendors:

➤Amron International, 760-746-3834, POC: Chris Velter, www.amronintl.com

➤Atlantic Diving, 757-481-7758, POC: Donna Dunn, www.atlanticdivingsupply.com

➤Aquatech Dive Center, 619-237-1800, POC: Barney Bakaras www.divecenter.com

➤Marvel Underwater Equipment, 856-488-4499, POC: Erik Mulgrave, www.mar-vel.com

Your point of contact (POC) at DSCP is Ralph

Lund, Contracting Officer, who can be reached at (215)737-4154, DSN 444-4154, or by Email at: rlund@dscpl.dla.mil.



Fire Fighting Equipment - Land based rescue operations can be supported through the following Fire Fighting Prime Vendors:

➤Lion-Vallen Industries, 888-848-8599, POC: Paul McTigue, www.lionvallen.com

➤Safety Equipment Company, 800-226-1126, POC: Betty Reed, www.secsafe.com

Your POC at DSCP is Diane Neff, Contracting Officer, who can be reached at (215) 737-2722, DSN 444-2722, or by Email at: dneff@dscpl.dla.mil.

Safety and Rescue Equipment - Long-term contracts featuring direct vendor delivery are in place for MSA, 3M, and Scott respirators, filters, cartridges, and related products. NSNs are available through these manufacturers for equipment needed during rescue and recovery missions. For more information, contact Florence Robinson at (215) 737-7583, DSN 444-7583, or by Email at: frobinson@dscpl.dla.mil.

G&I's Prime Vendor Management Information System (MIS)

As the Defense Supply Center Philadelphia General and Industrial (G&I) Directorate transitions from traditional procurement and logistics processes to commercial business processes, we face numerous challenges. Of major importance is the development and analysis of prime vendor (PV) performance measures that support our corporate goals. The G&I PV management information system (MIS) will provide a central repository for individual PVs' monthly line item data usage reports that can be consolidated into an Oracle dBase and viewed via the Defense Supply Center Philadelphia intranet using Hyperion commercial off-the-shelf software. The G&I Logistics Support Office MIS Team has partnered with a contractor, EDS, and is working with our PV program support personnel and individual PVs, on a program-by-program basis, to build the

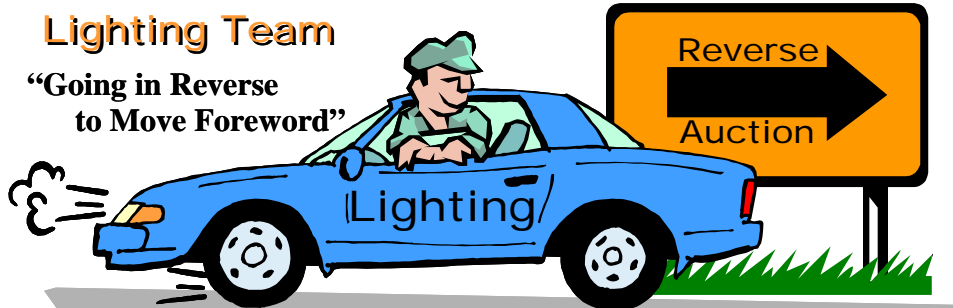
PV MIS. With the exception of financial data that is and will continue to be archived in existing systems, the PV MIS will become the single, automated system that replaces various current methods of collecting PV usage data within the G&I Directorate.

Of particular importance is our ability to measure PV performance during times of demand surge and sustainment. As a direct result of the terrorist attacks on September 11, 2001, unique Project Codes have been established by our military and Department of Defense (DoD) customers to track material requirements in support of anti-terrorism activities.

Event-specific Project Codes are established and used when ordering materials through traditional (MILSTRIP) requisitioning channels and must also be used on a line item level when ordering from a prime vendor so that we can measure PV

performance during times of demand surge and sustainment. Our data specifications have designated "PV specific field 3" (the next to the last data field) for prime vendors to report the Project Code that you provide. We will monitor sales activity, by Project Code, in order to measure the individual PVs' ability to meet your surge in demand. To achieve this end, we need your help. Be sure to include the applicable project code when you order materials through one of our PV programs. If you need additional information, our Customer Liaison Specialists are available to answer any questions you may have – don't hesitate to call.

For more information on PV MIS, contact Helene Tunney at (215) 737-9023, DSN 444-9023 or by Email at: htunney@dscpl.dla.mil.



Lighting Team

**“Going in Reverse
to Move Foreword”**

The Defense Supply Center Philadelphia (DSCP) General & Industrial (G&I) Lighting Team has many creative techniques in their innovative logistics arsenal that increase competition, forge partnerships with industry, interact with other Federal Agencies and ultimately provide 100 percent customer satisfaction. Recently, we developed and initiated the first DSCP “Reverse Auction.” This revolutionary acquisition tool allows vendors and suppliers to bid in an auction environment, on-line, in real time. Our auction was a large multi-year acquisition for commercially available Miniature Electric Lamps. The G&I Lighting Team, in partnership with *Ebreviate*, an EDS company, conducted the auction on site at DSCP. Each supplier was given training, a private connection login and received individual bidder security and anonymity.

The acquisition team conducted extensive market research

and met numerous times with the auctioneer as well as the U.S. Navy at the Naval Support Activity Philadelphia, which has a Reverse Auction contract with the facilitator *Ebreviate*. The DSCP Lighting acquisition was a Long-Term 5 year contract consisting of 61 NSNs worth an estimated \$750,000. The team took extra time to tailor and developed specific ground rules and incorporated auction parameters for this “Dynamic Pricing Event.”

Five vendors/suppliers participated in the auction of two individual miniature lamp lots. Each bidder was given a unique login and password for the event. The entire event was monitored on site at DSCP and the initial bidding lasted one hour. During the event the vendors were able to constantly view their own bid and the lowest bid. No vendor knew the name or number of the other participants during the event. At the end of regulation bidding time the “Pursuit Team”

opened overtime bidding sessions on both lots. The overtime event lasted an additional 11 sessions (each sessions lasted five minutes). When no further bids were entered after the 11th session the event timed out and the bidding was halted.

The overall results of the auction were outstanding. We experienced real savings for the agency and, more important, our customers. Compared to the Material Acquisition Unit Cost (MAUC) price, DSCP achieved an incredible savings of 54%. The MAUC price is the price of the most recent acquisition. Each vendor who participated offered the government considerable savings and all are to be recognized as true DSCP partners. The Lighting Team devoted considerable time and effort in making this inaugural DSCP Reverse Auction a success and their work and dedication is only surpassed by their willingness to take on innovative “ground breaking” assignments. These innovative logistic solutions continue to save time and money for DSCP, DLA and, most notably, for our customers.

For additional information on this article contact Tony Armentani, DSCP-IF Lighting Team Program Manager, DSN 444-8047, Commercial (215) 737-8047 or Email to aarmentani@dscp.dla.mil.



Information & Technology Featured Product Are you in the market for new printers? Do you want brand name selections, such as Hewlett Packard? Then the Defense Supply Center Philadelphia Information & Technology

Team can help you. Thanks to several highly effective agreements with leading suppliers, we offer the latest in print technology, as well as necessary supplies, at very competitive prices. When you order from us, your requisition will be sent electronically to our vendors with shipment in 30 days - often much sooner. For more information about printers or other ADP equipment, contact Chet Heller at (215) 737-4523, DSN 444-4523 or by Email: cheller@dscp.dla.mil.

HP LaserJet 4050



- Versatile expandable design to accommodate general office or specialized printing needs
- Designed as part of a complete network printing solution
- Affordable solution to print what you want how you want it when you want it

NSN: 7025-01-450-6560

(Continued from page 1)

Center compound. The light wands employ Light Emitting Diode technology and are used in high traffic areas offering effective illumination for vehicle searches and spot checks, now a routine occurrence on the compound.

Because of recent events, our customers must regard terrorism as a component of readiness and in doing so; appraise their capability of react-

ing to a terrorist threat. As tactical objectives become definitized and national involvement in the war on terrorism escalates, we anticipate expanded demand for G&I equipment such as barricades, concertina wire, emergency, fire, and rescue apparatus. We may also face an array of new supply opportunities with non-traditional customers such as FBI, CIA or possibly the newly

formed Office of Homeland Security in need of the specialized equipment we manage.

In an atmosphere of tragedy, vigilance and resolve, we *cannot* be sure what will be asked of G&I. All we *can* do is what we've always done; *support the warfighter rapidly, accurately and decisively to buttress our national efforts to combat terrorism.*



General & Industrial Conference Attendance Schedule

Business Energy Solutions
Orlando, Florida
November 28-29, 2001

Reserve Officers Association Military Expo
Washington, DC
January 20-22, 2002

Marine West Conference
Camp Pendleton, CA
January 16-17, 2002

For more information contact:
Venard Cabbler (215) 737-5148, DSN 444-5148,
Email vcabbler@dscp.dla.mil



Dramatically Increasing Sales with Federal Prison Industries

The Defense Supply Center Philadelphia (DSCP) Metals Prime Vendor (MPV) team is capturing new and additional sales by partnering with UNICOR, Federal Prison Industries (FPI). Previous years' metals and metal product sales with FPI were minimal. The chart below shows traditional metals and metal product sales between DSCP and the FPI for Fiscal Years 1994 through 1999.

	FY 94	FY 95	FY 96	FY 97	FY 98	FY 99
Total FPI Metal Sales	\$2,678	\$777	\$108	\$5,920	\$56	\$86

The MPV program was initially presented to UNICOR Headquarters in October 1999. UNICOR's primary mission is to employ inmates. Their secondary goal is to make a profit while supplying quality products. Therefore price is definitely an issue. While there are numerous UNICOR institutions throughout the United States, there are only six facilities dealing with the metal commodity. These UNICOR manufacturing facilities produce file cabinets, military identification tags, light and heavy-duty shelving, and racks. UNICOR has facilities that utilize metals in manufacturing other commodities such as stop signs. While UNICOR FPI is the primary Department of Justice user of metals and metal products there are other agencies participating in the MPV program. The FPI sites currently participating in the program are FPI Lewisburg, FPI Pekin, FPI Milan, FPI El Reno, FPI Bastrop, and FPI Ft. Worth. Other Department of Justice agencies participating are Federal Correctional Institute (FCI) Petersburg and Immigration and Naturalization Service (INS) Chula Vista. The MPV team is looking to expand the program to additional facilities.

G & I metals and metal products sales to UNICOR have increased dramatically in the last two fiscal years. While traditional sales have remained constant, overall sales with UNICOR have increased substantially due to the Prime Vendor program. Traditional and Prime Vendor metals sales for Fiscal Years 2000 and 2001 are shown in the table below:

	<u>FY 2000</u>	<u>FY 2001</u>
Traditional FPI Metal Sales	\$74	\$388
Prime Vendor FPI Sales	\$1,729,146	\$2,831,846
Total Metal FPI Sales	\$1,729,220	\$2,832,234

If you have any questions or would like more information on the Metals Prime Vendor initiative, contact the Program Manager, Bill Austin at (215) 737-0621, DSN 444-0621, Email: waustin@dscp.dla.mil.

G&I's "Man in the Field"

The Defense Supply Center Philadelphia (DSCP) G&I Directorate has provided a number of volunteers for overseas tours with the Defense Logistics Agency Contingency Support Team (DCST). DCST's mission is to provide a team of Defense Logistics Agency (DLA) liaison officers and functional experts, under the command of a DCST Commander, that can be rapidly deployed to provide support to a Commander-in-Chief, Joint Task Force, Service Component, or Subordinate Unified Command during regional conflict, contingency operations, mobilization, emergencies, flexible deterrent options, exercises, or other situations. The DCST Logistics Assist Team provides integrated supply management support for DCST supply manage-

ment teams for all DLA-managed materials required in-theater.

Most recently, Mr. Chuck LeBold, an Equipment Specialist in the G&I Technical Division, completed a six-month tour with Operation Joint Forge – Task Force Eagle, a stabilization force in Bosnia. LeBold's primary responsibility was to provide status on DLA materials required in support of ground and aviation vehicle maintenance. On call 24 hours a day, seven days a week, LeBold provided in-transit visibility of materials coordinating packaging, shipping, movement, and priority of DLA Class IX items and electronic components. LeBold relentlessly pursued alternate means of acquiring needed parts thereby significantly reducing customer wait times. "Keeping all vehicles up and running is no easy job," LeBold said. "It requires absolute focus on mission by

every single member of the team."

LeBold's persistence resulted in operational ground vehicle and aviation units within Task Force Eagle reaching an unprecedented combined readiness rate of 100% mission capable supply. His contributions reflect positively on and are a credit to the DSCP G&I Directorate's technical expertise. He will be awarded the DLA Meritorious Civilian Service Award for his exemplary performance while on assignment in Bosnia. *Well done!*



Newest Addition to the Family of Space Heaters



(FOSH)

Space Heater Small (SHS)

The Defense Supply Center Philadelphia General and Industrial Directorate can now provide the newest addi-

tion to FOSH. The Space Heater Small (SHS) is a 12,000 BTU heater designed to provide heat for the five-man Soldier Crew Tent and other small tentage with an approximate floor area between 80 and 100 square feet. The SHS is uniquely designed to safely meet the heating requirements for small military tents; no other heater can meet this requirement. The SHS operates without the use of electrical power and can burn all types of liquid fuel (DF-2, DF-1, DF-A, JP-5, JP-8). This heater utilizes new vaporizing S-tube burner technology, which overcomes major combustion and safety problems that have existed over the past 50 years in the non-powered heater industry. These problems included poor smoky combustion of diesel fuel and hazardous exposure to a pool of raw fuel during operation. The new vaporizing S-tube burner technology eliminates these deficiencies

while maintaining simplicity, ruggedness, and low cost.

The integral fuel tank design eliminates the need for hoses, gravity feed adapter, fuel can, and fuel can stand. The SHS is operational in temperatures ranging from -60° F to 60° F and can be stored in temperatures ranging from -60° F to 160° F. The SHS measures 13.7" H x 8.5" W x 16" L and weighs 20 pounds, including all accessories. The SHS National Stock Number is 4520-01-478-9207 and the cost is approximately \$600.

The FOSH heaters have been tested by Natick Laboratories for safe effective use in tents. Field units can purchase FOSH items by sending requisitions to the Defense Supply Center Philadelphia (DSCP). For more information, contact Dan Dilossi at DSN 444-8249, Commercial (215) 737-8249 or (800) DLA-2852, by Email: ddilossi@dscp.dla.mil.



LOCK IT UP RIGHT!

Only One High Security Padlock Meets Requirements

Although several padlocks have been approved by the Department of Defense (DoD) as high security padlocks, only the *Sargent and Greenleaf (S&G) Model 833C* meets the requirements of MIL-P-43607G, the current military specification for high security padlocks.

High security padlocks are mandated by DoD to secure arms, ammunition and explosives, and chemical and special weapons. Critical assets such as these require the highest level of physical protection available.

It is important that padlocks used to secure storage structures meet the most current requirements. ***The 833C is the only padlock available that provides the required resistance to forced entry.*** The keyway used in the 833C is restricted to DoD and is protected by patent and Federal law.

Continued use of the LK1200 and 831B in high security applications is approved until service is required. At that time, they must be replaced with the S&G 833C.

No attempt should be made to repair, cannibalize, or assemble locks from parts. Mixing locks from unmatched locks alters performance and risks exposure to compromise.

The S&G 833C is available from the Defense Supply Center Philadelphia (DSCP). DoD users can order as follows:

· **NSN 5340-01-217-5068**, Padlock; Standard Unit Price \$198.95

· **NSN 5340-01-323-1087**, Replacement Cylinder (with two operator keys and one control key)

Contractors can order:

· **NSN 5340-01-449-4346**, Padlock; Standard Unit Price \$170.41

· **NSN 5340-01-449-4349**, Replacement Cylinder (with two operator keys and one control key)



For more information, contact Kim Nguyen at (215) 737-2076, DSN 444-2076 or by Email: knguyen@dscp.dla.mil

For Navy activities, these padlocks are also available from the Naval Surface Weapons Center (NSWC), Crane, Ind. For information, contact NSWC Crane, Defense Locking Systems Branch at (812) 854-1354, DSN 482-1354.



DSCP Provides Locks for Classified Information and Pedestrian Doors

The Model X08 Digital Combination Lock manufactured by the Mas-Hamilton Group of Lexington, Ky. is currently the **only** lock available through the Defense Logistics Agency supply system that meets the requirements of Federal specification part number FF-L-2740.

Classified information stored in a container or cabinet needs to be protected by the X08 or its predecessor, the X07 lock. Likewise, safeguarding pedestrian doors requires the protection of the CD-X08 or its predecessor, the CD-X07 lock.

All of these locks are in stock in a secure location and are available for shipment, usually within 48 hours. Delivered prices are effective October 1, 2001. Place your order with the Defense Supply Center Philadelphia where it will be expertly tracked by Kathy Glatthorn who can be reached at (215) 737-2218, DSN 444-2218 or by Email at: kglathorn@dscp.dla.mil. Orders can be faxed to Ms. Glatthorn at (215) 737-2010. Credit cards are gladly accepted.

Digital Combination Lock (Model X08)
NSN: 5340-01-469-5776
Unit Price \$675.00

Pedestrian Door Lock with Non-Drill Resistant Mounting Plate (Model CD-X08)
NSN: 5340-01-469-5906
Unit Price \$805.50

Pedestrian Door Lock with Drill Resistant Mounting Plate (Model CD-X08)
NSN: 5340-01-469-5897
Unit Price \$1067.99

Low Security Padlocks

The Defense Supply Center Philadelphia recently awarded a long-term contract to Master Lock to supply all low security brass and steel padlocks either through direct vendor delivery or normal defense depot shipments. All locks are procured in accordance with Commercial Item Description A-A-59486 and are available through the Standard MILSTRIP requisition system. Vendor delivery is in accordance with the prescribed UMMIPS timeframes. Requisitions with the highest priorities will be shipped either directly from the vendor or from Defense Logistics Agency stock.

Locks will be available for shipment by December 13, 2001 at prices lower than current prices. The contract allows for an increase in demand based on previous surge requirements and ensures that we will have your locks when you need them.

Low security padlocks are generally used for administrative control and to secure weapons racks. They must not be used to secure classified material since they provide only minimal resistance to force or surreptitious entry. These low security padlocks are sometimes referred to as secondary locks.

For additional information, contact Angela Derrick at (215) 737-2471, DSN 444-2471 or by Email: aderrick@dscp.dla.mil



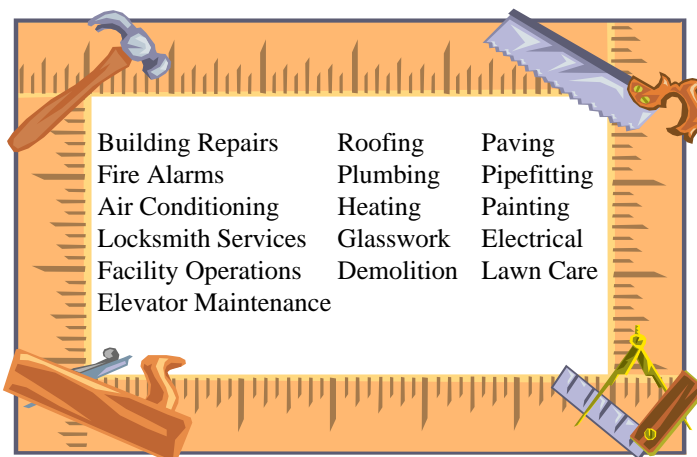
Defense Supply Center Philadelphia (DSCP) Awards Maintenance, Repair and Operations (MRO) "Services" Prime Vendor Contracts



In response to requests from customers involved in facility maintenance and repair operations, on September 4, 2001, the DSCP General and Industrial Directorate awarded four indefinite delivery, indefinite quantity Prime Vendor (PV) contracts for MRO Services whereby customers can acquire services, as well as supplies, for maintenance of Government facilities, bases and installations.

Due to increasing personnel and financial resource constraints, there has been a growing trend towards outsourcing facility maintenance functions motivating managers to search for alternative, cost efficient methods of maintaining their facilities. Market research indicates services consume roughly 50 to 75 percent of an activity's facility maintenance budget. Our MRO Service PV Program will significantly reduce your administrative and procurement lead times by eliminating the need to establish a contract each time a service is required. Using this program, task orders for individual projects can be estimated, scoped, negotiated, and issued in a relatively short period of time. And, customers are afforded flexibility by allowing services to be procured without locking into long-term contractual arrangements.

Facilities maintenance includes a variety of activities including emergency response, service work, preventive maintenance, minor work, alterations, renovations, and major repairs to buildings and associated equipment. The areas covered include, but are not limited to:



Our first four MRO service contracts were awarded to Universe Technologies, Inc.; DynCorp Technical Services, LLC; Day & Zimmerman Services; and the Elliott Lewis Corporation. The Defense Logistics Agency (DLA), Army, Air Force, Navy, and Marine Corps bases plus all other Department of Defense (DoD) and Federal agencies in the Northeast Region of the United States (including the District of Columbia, Md., Va., W. Va., Conn., Del., Maine, Mass., N.H., N.J., N. Y., Pa., R.I., and Vt.) can utilize the contracts. Subsequent contracts will include additional regions within the United States.

For more information on this exciting new program, contact our Program Manager, Doug Steinmetz, at (215) 737-7940, DSN 444-7940 or via Email: dsteinmetz@dscp.dla.mil

Special Contributors

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**The
Back
Porch**
By Yvette Burke
Deputy Director,
General &
Industrial
Directorate

I cannot close our newsletter without extending my condolences to all of you affected by the tragedies in New York, Washington D.C. and Pennsylvania. Words can't describe the emotions we all feel or ease the burden on our hearts. Our prayers go out to the families scarred by this senseless act. As we continue to support the warfighter, it is with a renewed feeling of patriotism that we go about our daily work. As our Director, Colonel Liller, stated earlier, our focus now is on improving readiness to the highest levels possible. The DLA Team remains committed to do whatever it takes to have the Right Part at the Right Place at the Right Time, at the Right Price, Every Time.

The "General Store" is published quarterly by the DSCP General & Industrial Directorate Business Office. It is intended to provide a link between our customers and our Customer Business & Readiness Units. Articles/questions may be submitted for consideration in writing to :

DSCP-ILBC
700 Robbins Ave
Philadelphia, PA 19111-5096
or through Email to:
dcelli@dscp.dla.mil